



wr ethical.

Senior Mortgage Advisor (self-employed)

About the company

We have a simple aim – to help people buy a home they love in the most ethical way possible. Our business is advising on mortgages and protection in England and Wales. We try to act in a way that:

- Saves people money & helps them make great financial decisions
- Lets everyone know that they are cared for
- Enables people to make ethical choices with their biggest purchases
- Inspires others in our industry

We are a friendly and motivated team who understand we each have different priorities, abilities and demands on our time. You will find us inclusive, flexible and trusting. We've also got great support from our AR firm, Rosemount Financial Solutions (IFA) Ltd and our marketing consultant, Change Lanes.

About the job

We are looking for a senior mortgage adviser to work with us, on a self-employed basis. It is important you are:

- Fully qualified, with at least 2 years' experience across a range of mortgage customers, including BTL, adverse and later life lending.
- A willingness to fit in with the way we work and protect & promote our brand.
- Independent and motivated.
- A Caring and hard-working attitude

As a self-employed mortgage advisor, you will work with our other advisors and admin, compliance & marketing teams as well as referral partners. You will:

- Support customers through from initial conversation through to application and beyond
- Work openly and in a spirit of trust with others in the team
- Keep accurate records and work with our systems & processes
- We would expect you to join us in the office in central Bristol most Mondays & Tuesdays.
- Be pro-active and take ownership of relationships

About you

This is a guide, not a tick-box, so if you think you are right for us, but don't quite have all of these skills yet, please still apply.

- Able to demonstrate a track record of happy customers
- Willing to regularly feedback to and work with management & compliance teams at WR Ethical and our Network.
- Motivation beyond the money – care for people, planet & healthy processes.
- Having an existing client bank, and/or the willingness to generate your own leads is not essential but would be a plus.

What we offer

We think that our culture and approach are our key strengths. We understand the complexities of life, are open to new ideas, and are passionate about making a difference.

- A company with a strong and trusted brand and competitive fees – meaning very high conversion rates.

- Competitive commission splits (50% on referral, 80% on self-generated) on commission received by WR Ethical.
- A savvy and effective admin team to support from when applications are submitted, and to monitor rates between application and offer.
- Support during the initial build-up phase including the potential to access an interest-free overdraft during the first year if required.
- Ethos of process improvement designed to maximise your efficiency including rate checking, templates, adaptive CRM automations and many others.
- Access to almost all lenders, including West Brom, TSB, Atom Bank and almost all small building societies.
- In-house referrals with competitive commission splits to protection, financial planning and others plus referral arrangements with packagers, conveyancers, insurers, checkmyfile & energy efficiency providers.
- Responsive, pro-active Marketing support (both on creative and compliance side)
- Flexible working and an understanding company culture – as a self-employed role, you set your own working schedule.